#### QHP & EP LINE UP, FOR 2021





There is no sound through your computer. You must dial-in on the telephone in order to hear the sound.

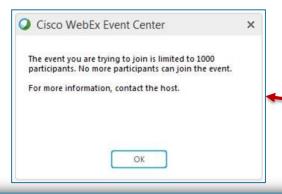
Date: October 28, 2020 Time: 10:00am – 11:30am

Dial-In Number: 1-855-897-5763

Conference ID: 7179668

#### **TODAY'S WEBINAR**





If you see this message when logging into the webinar...



Please find this email:
Subject Line: '2020
Recertification Overflow
Reminder I 2021 QHP and
EP Line Up' and click on the
second link in order to log in.

Please use this alternate link to join the webinar. https://meetny.webex.com/meetny/onstage/g.php?MTID=e98419a6d185319cb2071721f2a6b2e3d

The audio lines will be open for everyone and there is no limit to calling in to listen. Anyone who cannot access the Webinar will be able to follow along using the slides sent previously.

Call-in information:

Dial in: 1-855-897-5763 Conference ID: 2795934

Please note, all Assistors who are certified on NY State of Health are required to recertify annually.

Thank you for all that you do to help New Yorkers shop, compare and enroll in health insurance coverage through NY State of Health

Dial-In Number: 1-855-897-5763

Conference ID: 7179668

#### YOUR FEEDBACK FROM THE LAST WEBINAR:

**'OPEN ENROLLMENT & RENEWALS'** 



#### **Webinar Statistics:**

- 98% said the webinar <u>increased your knowledge</u> of the topic!
- AND... 98.5% said information from the webinar will allow you to better assist during Open Enrollment.

#### Here's what you said:

- "Keep up the great work. These are some of the best webinars available."
- "I love the new feature helping people access home care. That's terrific and I appreciate being told it's there so I'm not surprised if someone asks."

#### TAKE THE SURVEY MONKEY AT THE END OF THIS PRESENTATION

#### **TODAY'S WEBINAR**



#### **Director**

Gabrielle Armenia Bureau Director, Child Health Plus and Marketplace

Consumer Assistance

#### **Presenters**

Rachel Jeschke Supervisor, Plan Management, NY State of Health

#### **Panelists**

Maggie Middleton Director of Plan Management, NY State of Health

Joe Gagnon Assistant Director of Plan Management, NY State of Health

Sonia Sekhar Director of Policy and Evaluation, NY State of Health

#### **AGENDA**



#### Qualified Health Plans

- Insurers
- Standard Products vs. Non-Standard
- Naming

#### Essential Plan

- Insurers
- Essential Plan Options

#### Small Business Marketplace

- Insurers
- Naming

#### Dental Plans

#### Resources and Tools

- Look Up Tool Reminders
- Dental Plan Comparison Tool
- Qualified Health Plan Preview Reminders
- Improved QHP Consumer Out of Pocket Cost Estimator



# NY STATE OF HEALTH IS OPEN FOR BUSINESS!

- Individual and Small Business health and dental insurer options will continue to be robust in every county of the State
- Open enrollment begins November 1, 2020 and will continue through January 31, 2021
- Our priority is to ensure that quality, affordable coverage is available

#### OPEN ENROLLMENT AND RENEWALS in nystate of hear the Official Health Plan Mark



#### **Extension Due to COVID-19 Health Emergency**

- NY State of Health will be extending all MA, CHPlus, and EP consumers with a coverage end date through 12/31/2020, for an additional 12 months of coverage
- All households with QHP members will get a renewal notice



#### COVID-19 SPECIAL ENROLLMENT PERIOD (SEP)



NY State of Health continues to offer a Special Enrollment Period (SEP) during which eligible individuals will be able to enroll in insurance coverage

- NY State of Health, The Department of Financial Services, and New York State health insurers are taking this action due to the exceptional nature of the public health emergency posed by the Coronavirus so that individuals do not avoid seeking testing or medical care for fear of cost
- This SEP will be extended through December 31, 2020. Individuals who are using this SEP may have a choice for when their coverage will begin

| When Enrollment under this SEP is Completed | Coverage Begins  |
|---|--|
| By October 15, 2020                         | <ul> <li>Choice of coverage start date:</li> <li>October 1, OR</li> <li>November 1, 2020</li> </ul>  |
| Between October 16 and November 15, 2020    | <ul> <li>Choice of coverage start date:</li> <li>November 1, OR</li> <li>December 1, 2020</li> </ul> |
| Between November 16 and December 15, 2020   | <ul> <li>Choice of coverage start date:</li> <li>December 1, OR</li> <li>January 1, 2021</li> </ul>  |
| Between December 16 and December 31, 2020   | <ul> <li>January 1, 2021</li> </ul>  |

# 2021 QUALIFIED HEALTH PLANS



- The same 12 health insurers will offer Qualified Health Plans (QHPs) in the individual market in 2021
- Product level changes in 2021:
  - CDPHP and MVP are expanding into new counties
     CDPHP is expanding into Jefferson, Lewis and St. Lawrence
     MVP is expanding into Chemung and Schuyler
  - Excellus is adding pediatric dental to all QHP products

# 2021 QHP INSURERS INDIVIDUAL MARKET

































Note: When counting Insurers, BlueCross BlueShield of Western NY/BlueShield of Northeastern NY, Empire BlueCross/Empire BlueCross BlueShield, and Excellus/Univera are each counted as one.



- The number of insurer options varies by county
  from two (2) to seven (7)
- Most consumers have a choice of at least four
   (4) insurer options
- County maps of insurers offering Individual/Small Business/Dental Plans are available at:

http://info.nystateofhealth.ny.gov/PlansMap

- You can identify which QHP is new to a county in 2021
- New counties are identified in the PDF attachments located below the map. New counties are highlighted in yellow and read "New"





#### STANDARD PRODUCT REFRESHER

- Every insurer must offer a Standard Product at each metal level and in every county of its Marketplace service area
- Standard products must include the Essential Health Benefits, except pediatric dental, which is optional if otherwise available
- Cost sharing (deductibles, copayments) are the same across insurers within a metal tier



#### STANDARD PRODUCTS IN 2021

| Metal Level                | Deductible 2020 | Deductible 2021 | Max Out of Pocket 2020 | Max Out of Pocket 2021 |
|----------------------------|-----------------|-----------------|------------------------|------------------------|
| Platinum                   | \$0             | \$0             | \$2,000                | \$2,000                |
| Gold                       | \$600           | \$600           | \$4,000                | \$4,000                |
| Silver                     | \$1,300         | \$1,300         | \$7,900                | \$8,500                |
| Silver (>200 -<250<br>FPL) | \$1,100         | \$1,100         | \$6,500                | \$6,500                |
| Silver (>150 -<200 FPL)    | \$250           | \$250           | \$2,100                | \$2,200                |
| Silver (>100 -<150 FPL)    | \$0             | \$0             | \$1,000                | \$1,000                |
| Bronze                     | \$4,425         | \$4,700         | \$8,150                | \$8,550                |
| Catastrophic               | \$8,150         | \$8,550         | \$8,150                | \$8,550                |



#### CHANGES TO STANDARD PRODUCTS

- All Standard Bronze products will include three (3) visits subject to copayments, but not subject to the deductible
- New in 2021, the three visits covered in Standard Bronze products can be either primary care OR specialist
- Standard Silver and Silver CSR (200-250% FPL) products will have:
  - Higher co-payment for ER visits, diagnostic, and advanced imaging
  - Higher maximum out-of-pocket (MOOP)
- Prescription drugs are covered <u>before</u> the deductible for Standard Gold and Silver products
- Standard Bronze and Catastrophic products will have:
  - Higher deductibles and MOOP
- Deductible levels affect most consumers, while few consumers reach their MOOP each year



#### Non-Standard Products Refresher

- Insurers can offer up to three (3) non-standard products in each metal level
- Unlike standard products, non-standard products:
  - Do not have to be offered at all four metal levels
  - Must be offered at a minimum of two metal levels of the insurer's choosing, and the number of non-standard Bronze products is limited
- 11 QHP insurers will offer non-standard products in 2021
- Non-standard products are available in all counties
- The most commonly offered non-standard benefits include Adult/Family Dental, Adult/Family Vision, Telemedicine, and Acupuncture



#### SIDE BY SIDE COMPARISON

|                     | Standard                        | Non-Standard   |
|---------------------|---------------------------------|--|
| Offering            | Offered by all insurers         | Offered by most insurers   |
| Provider<br>Network | QHP Standard Network            | May be the QHP Standard Network, Tiered or Limited Network                   |
| Covered<br>Benefits | Essential Health Benefits (EHB) | EHB plus additional benefits (e.g., adult dental, adult vision, acupuncture) |
| Cost-sharing        | Standard across all insurers    | Varies from insurer to insurer   |



#### Naming Format - Individual Market

| Field Name                | Values   | Meaning   |
|---------------------------|--|---|
| Product Name              | To be assigned by Insurer                                      |   |
| Metal Tier                | Bronze, Silver, Gold, Platinum, Child Only,<br>Catastrophic    | Identifies Metal Level and whether Child Only or Catastrophic Product |
| Standard/ Non-standard    | ST or NS   | Identifies Standard (ST) or Non-Standard (NS) Product                 |
| Network Coverage          | INN or OON   | Identifies in-network coverage (INN) or out-of-network coverage (OON) |
| Network Name              | To be assigned by the Insurer                                  | Indicates the network name associated with each product               |
| Dental Coverage           | Pediatric Dental, Adult/ Family Dental                         | Identifies type of dental coverage included, if any, in QHP.          |
| Dependent Age<br>Coverage | Dep25, Dep29   | Identifies the maximum age of covered dependents                      |
| Non-Standard Details      | Adult Vision, Family Dental,<br>Family Vision, Wellness, Other | Identifies additional covered benefits                                |



# QUESTIONS?



#### 2021 ESSENTIAL PLAN



- Thirteen (13) insurers will offer EP in 2021
- YourCare and WellCare are no longer available in 2021
- Two Issuers are expanding to EP + Vison & Dental
  - CDPHP
  - Independent Health
- No changes to consumer eligibility or cost sharing in 2021:
  - \$0 or \$20 premium
  - No deductible
  - Only the premium for the <u>optional</u> EP Plus Vision and Dental may change slightly in 2021

#### 2021 ESSENTIAL PLAN INSURERS



#### Standard Plans and Standard Plus Dental and Vision





























Offers Essential Plan Plus Vision and Dental Note: When counting Insurers, Excellus/Univera is counted as one.

#### **2021 ESSENTIAL PLANS**



- The number of insurer options varies by county – from two (2) to seven (7)
- Most consumers have a choice of at least four (4) insurer options



County maps of insurers offering EP available at: <a href="http://info.nystateofhealth.ny.gov/EssentialPlanMap">http://info.nystateofhealth.ny.gov/EssentialPlanMap</a>

#### **ESSENTIAL PLAN OPTIONS**



- Consumers eligible for Essential Plan 1 (150 200% FPL):
  - o \$20 premium
  - Option to purchase Essential Plan 1 plus Vision and Dental for an additional premium
- Consumers eligible for Essential Plan 2 (138 150% FPL):
  - \$0 premium
  - o Option to purchase Essential Plan 2 plus Vision and Dental for an additional premium
- Consumers eligible for Essential Plan 3 and 4 (up to 138% FPL):
  - \$0 premium
  - Additional benefits included (dental, vision, non-emergency transportation, nonprescription drugs, orthotic services, orthotic footwear)

Note: Dental benefits included in Essential Plan Plus Vision and Dental differ, and are typically more robust, than the benefits offered by stand-alone dental plans.

- Consumers who are actively enrolled in EP 2 + Vision & Dental:
  - If a consumer fails to pay Vision and Dental premium, they will be re-enrolled in EP2 without Vision and Dental, effective the month following the EP 2 Vision and Dental termination, without a gap in coverage

#### 2021 SMALL BUSINESS MARKETPLACE



- 10 Insurers will offer coverage in the Small Business Marketplace (SBM)
- There are many insurers for employers to choose from through New York's SBM in 2021, currently these 10 insurers offer over 2,300 policies
- The number of insurer options varies by county from two (2) to seven (7)
- Healthy NY will be offered in every county across the state in 2021:
  - EmblemHealth, Independent Health and MVP Health Care will continue to offer Healthy NY
  - Excellus/Univera will begin offering Healthy NY in 2021
  - This is a new addition in Chemung & Schuyler counties
  - Small employers can benefit from both Healthy NY and federal small business tax credits
- SBM "Direct Enrollment" option makes it easier for New York's small businesses to access the Federal Small Business Health Care Tax Credit

# 2021 SMALL BUSINESS MARKETPLACE INSURERS



























Note: When counting Insurers, Empire BlueCross/Empire BlueCross BlueShield, and Excellus/Universare each counted as one.



# STAND ALONE DENTAL PLANS (SADPs)

#### 2021 INDIVIDUAL STAND ALONE **DENTAL PLANS**























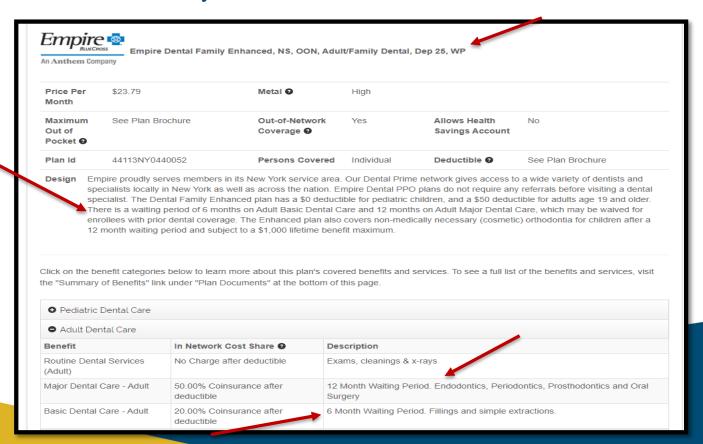




### 2021 STAND ALONE DENTAL PLANS



- When consumers sign up for a SADP, they get basic adult dental coverage upon enrollment
- Under some SADPs, there may be a waiting period for a specific benefit
  - Plan names listed will include "WP" if there is a waiting period associated with any covered dental services



# 2021 STAND ALONE DENTAL PLANS



Click on the benefit categories below to learn more about this plan's covered benefits and services. To see a full list of the benefits and services, visit the "Summary of Benefits" link under "Plan Documents" at the bottom of this page.

O Pediatric Dental Care

Adult Dental Care

Benefit In Network Cost Description Share 9 Routine Dental \$48.00 X-rays, Fillings and Simple Extractions. Full mouth X-rays or panoramic X-rays at 36 month intervals and bitewing X-rays at 6 month intervals. Services (Adult) Pre-Authorization Required - Endodontics\*, Periodontics, Prosthodontics and Oral Surgery. \*Adult molar Major Dental Care -\$48.00 root canals have very limited coverage. Adult Basic Dental Care -Cleanings and Exams \$48.00 Adult

• Plan Documents

Plain language display of basic vs major services

### 2021 SBM STAND ALONE DENTAL PLANS



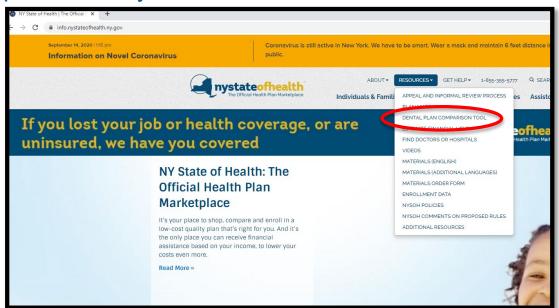




### 2021 DENTAL PLANS: New for 2021 Coming Soon



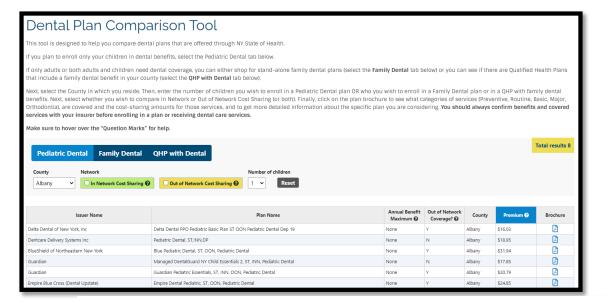
The Dental Plan Comparison Tool helps to compare Pediatric Dental Plans,
 Family Dental Plans and Qualified Health Plans with Dental benefits that are offered in a specific county.



The Dental Plan Comparison Tool can be found at <a href="www.info.nystateofhealth.ny.gov">www.info.nystateofhealth.ny.gov</a> in the "Resources" drop down.

### 2021 DENTAL PLANS: New for 2021 Coming Soon







- Select the type of coverage: Pediatric, Family, or QHP
- Indicate the county, who is applying and the network
- The results of the search will appear below

## 2021 DENTAL PLANS: NEW FOR 2021 COMING SOON

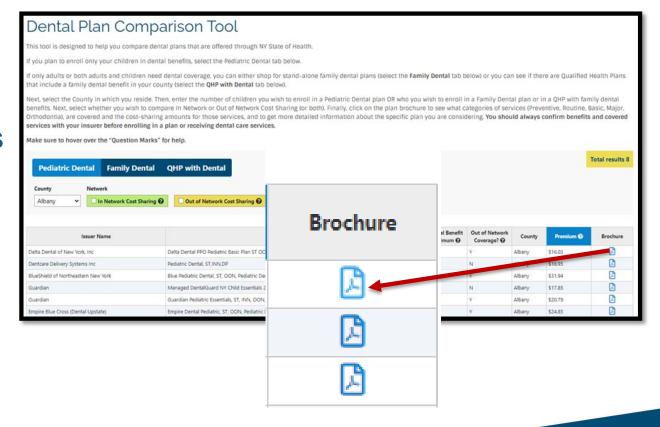


| Issuer Name   | Plan Name   | Coverage<br>Level | Dep<br>Age 🕢 | Annual Benefit Maximum 🚱  | Out of<br>Network<br>Coverage? | Waiting Periods 🕢   | County | Premium | Brochure |
|---|---|-------------------|--------------|---|--------------------------------|---|--------|---------|----------|
| BlueShield of Northeastern New York                 | Blue Value Dental 1, NS, OON, Dep25 Adult/Family Dental                                     | Individual        | Age 25       | \$750 per adult member  | Υ                              | None  | Albany | \$30.70 |          |
| BlueShield of Northeastern New York                 | Blue Value Dental 1, NS, OON, Dep29, Adult/Family Dental                                    | Individual        | Age 29       | \$750 per adult member  | Υ                              | None  | Albany | \$30.70 | A        |
| Delta Dental of New York, Inc                       | Delta Dental PPO Basic Plan for Families NS OON Family Dental Dep 25 WP                     | Individual        | Age 25       | \$1,000 per adult member. Separate lifetime maximum of \$300 for adult TMJ services     | Υ                              | 12 months for adult TMJ services  | Albany | \$14.21 | A        |
| Empire Blue Cross (Dental Upstate)                  | Empire Dental Family Enhanced, NS, OON, Adult/Family Dental, Dep25, WP                      | Individual        | Age 25       | \$1,000 per adult member; pediatric cosmetic orthodontia has<br>\$1000 lifetime maximum | Υ                              | 6 months for adult routine; 12 months for adult major; 12 months for pediatric cosmetic orthodontia | Albany | \$23.79 | A        |
| Empire Blue Cross (Dental Upstate)                  | Empire Dental Family Value, NS, OON, Adult/Family Dental, Dep25, WP                         | Individual        | Age 25       | \$750 per adult member  | Υ                              | 6 months for adult routine; 12 months for adult major   | Albany | \$12.41 |          |
| Empire Blue Cross Blue Shield (Dental<br>Downstate) | Empire Dental Family Value, NS, OON, Adult/Family Dental, Dep25, WP                         | Individual        | Age 25       | \$750 per adult member  | Υ                              | 6 months for adult routine; 12 months for adult major   | Albany | \$20.22 | A        |
| Solstice Health Insurance Company                   | EssentialSmile 111 NS INN Family Dental Dep 29  | Individual        | Age 29       | None  | N                              | None  | Albany | \$9.38  | B        |
| Healthplex Insurance Company, Inc                   | Family Dental, NS,INN,DP,DEP 29   | Individual        | Age 29       | None  | N                              | None  | Albany | \$19.25 |          |
| Dentcare Delivery Systems Inc                       | Family Dental, NS,INN,DP,DEP 29   | Individual        | Age 29       | None  | N                              | None  | Albany | \$19.25 | B        |
| Guardian  | Guardian Family Essentials, NS, INN, OON, Adult/Family Dental, Dep<br>25, Family Dental, WP | Individual        | Age 25       | \$1,000 per adult member  | Υ                              | 6 months for adult routine; 12 months for adult major   | Albany | \$22.23 | A        |
| Guardian  | Managed DentalGuard NY10 Family Plan, NS, INN, Adult/Family Dental, Dep25, Family Dental    | Individual        | Age 25       | None  | N                              | None  | Albany | \$14.14 | A        |

### 2021 DENTAL PLANS: New for 2021 Coming Soon



By clicking on the Brochure button for the plan, you can view what categories of services are covered and the cost-sharing amounts







#### NYS Provider & Health Plan Look-Up Tool

- An on-line tool to research provider networks and health plans
- Search by provider, including doctors and hospitals, to see which health plans they participate in
- Search by health plan, to see a list of providers that participate with that plan
- The NYS Provider & Health Plan Look-Up currently includes:

| Qualified Health Plans | Health and Recovery Plans        |
|------------------------|----------------------------------|
| Essential Plans        | Fully Integrated Duals Advantage |
| Child Health Plus      | Managed Long Term Care           |
| Medicaid Managed Care  |                                  |

- The tool is updated about every 15 days, using data submitted by the health plans
- https://pndslookup.health.ny.gov





#### NYS Provider & Health Plan Look-Up Tool

#### New Features for 2021:

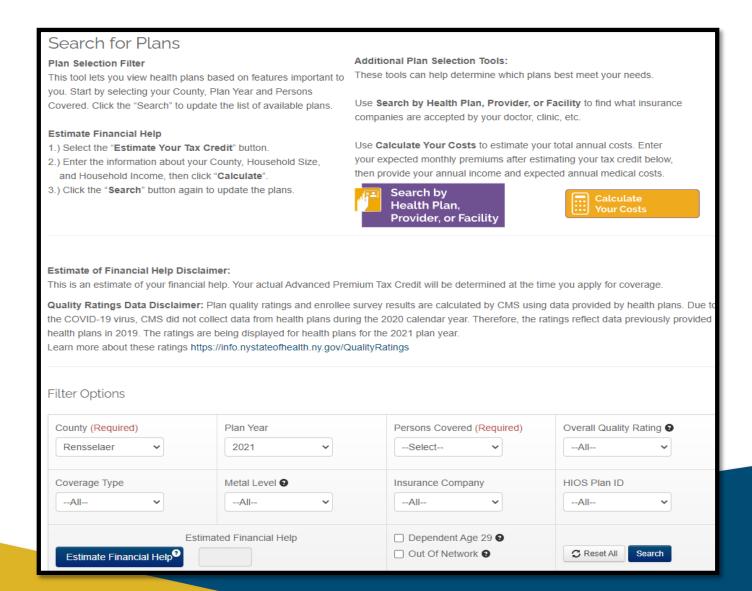
- Enlarged the spoken language box to show more of the list
- Added search by type of health plan, i.e. QHP, EP, Medicaid, etc.
- Limited facilities data to NYS licensed facilities
- Addressed missing behavioral health data
- Addressed missing nursing home data
- Simplified the advanced search feature



### REMINDER - QHP PLAN PREVIEW nystateofhealth



#### 2021 PLAN OPTIONS NOW AVAILABLE TO VIEW



#### **QHP PLAN PREVIEW**

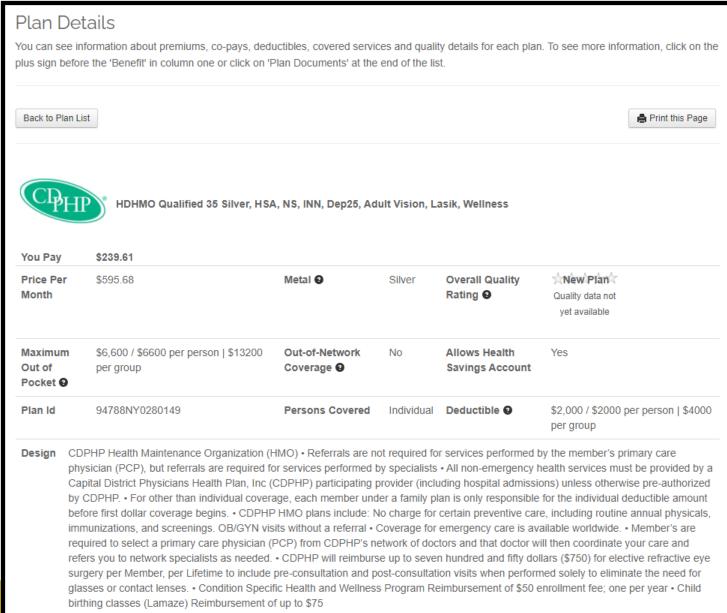




Plans display with tax credit deducted

#### BENEFIT DESIGN DESCRIPTION





#### BENEFIT DESIGN DESCRIPTION

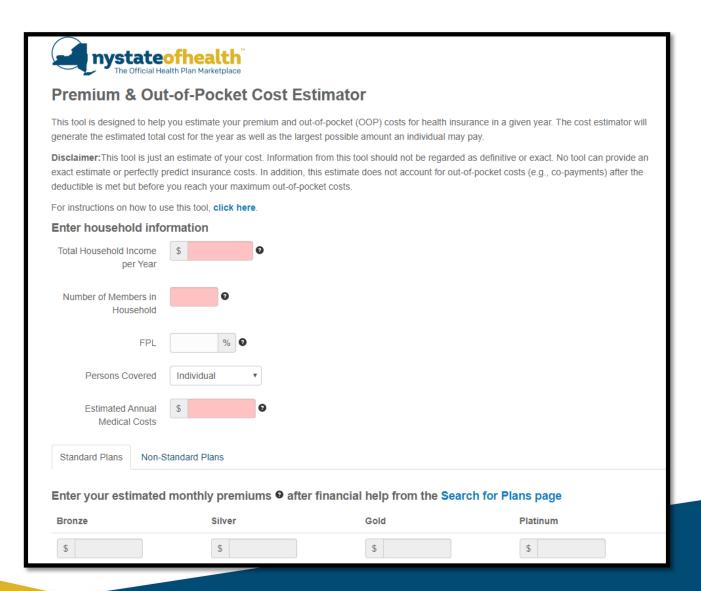


| Benefit  | In Network<br>Cost Share   | Description  |
|--|--|--|
| Specialty<br>Drugs   |  | Specialty drugs are used to treat complex or rare conditions, such as multiple sclerosis, rheumatoid arthritis, hepatitis C and hemophilia. The drugs are often self-injected or administered in a physician's office or through home health services. |
| Non-<br>Preferred<br>Brand Drugs   | \$70.00  | Brand drugs are sold by a drug company under a specific name or trademark and is protected by a patent. Non-preferred drugs may or may not be included on a plan's covered drug list or formulary and have higher cost-share.                          |
| Preferred<br>Brand Drugs   | \$35.00  | Brand drugs are sold by a drug company under a specific name or trademark and is protected by a patent. Preferred drugs are included on a plan's covered drug list or formulary.   |
| Generic<br>Drugs   | \$10.00  | A prescription drug that has the same active-ingredient formula as a brand-name drug. Generic drugs usually cost less than brand-name drugs.   |
| • Mental He  | ealth and Sub  | stance Abuse Services  |
| Other Ser  | rvices   |  |
|  |  |  |
| • Emergen  | cv Services  |  |
|  |  | Camiliana and Chronic Discours Management  |
| • Preventiv  | ve and Wellnes   | ss Services and Chronic Disease Management   |
| • Preventiv  | ve and Wellnes   | and Professional Services  |
| • Preventiv  | ve and Wellnes   |  |
| Preventive     Laborator   | ve and Wellnes  ry Outpatient a  Dental Care   |  |
| Preventivo     Laborator     Pediatric   | ve and Wellnes<br>bry Outpatient a<br>Dental Care<br>int Services  |  |
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| Preventive Laborator Pediatric Outpatier Pediatric Hospitaliz Rehabilita Plan Docu   | ve and Wellnes ry Outpatient a Dental Care Int Services Vision Zation Zation ative and Habi Euments rvice Benefits and Co Drug List work | and Professional Services  litative Services and Devices  www.fideliscare.org  https://www.fideliscare.org/Member/Manage-Your-Plan/Member-Resources  |



- Created in response to consumer and Assistor feedback
- Compares estimated consumer premium and out-ofpocket costs in different standard and non-standard plans
- Consumers input household information and estimated annual medical costs
- Generates the <u>estimated</u> total cost for the year as well as the largest possible amount an individual may pay
- Disclaimer: No tool can provide an exact estimate or perfectly predict costs

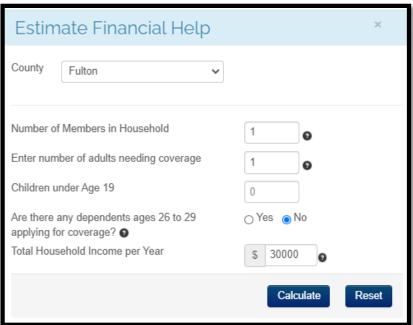


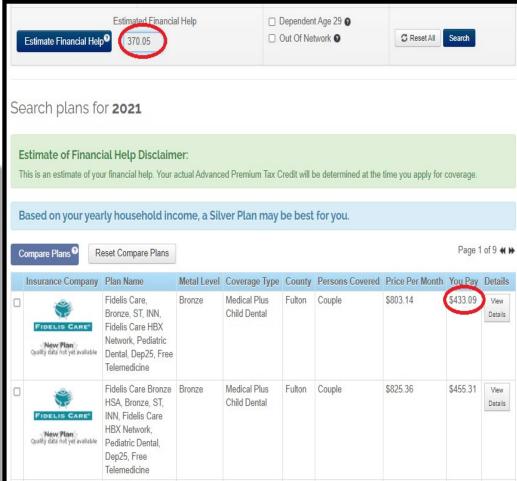




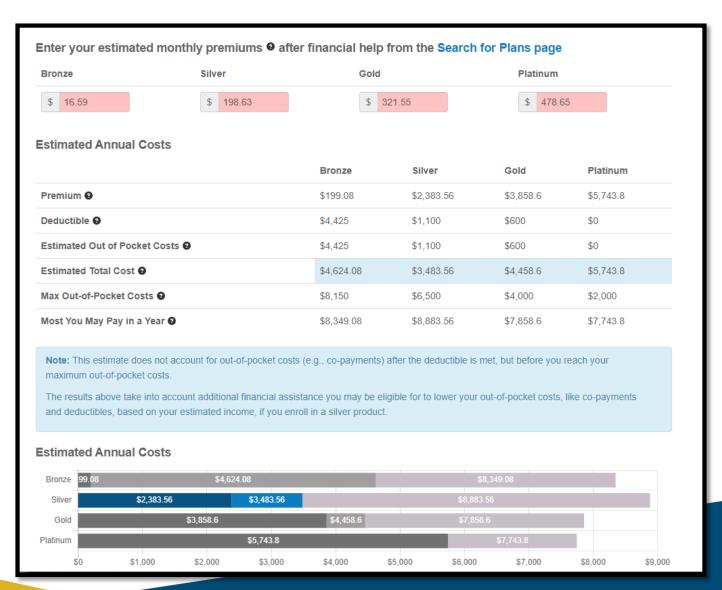
#### How to use the tool:

Use the Anonymous Plan Search tool to determine the consumer's estimated premium after tax credits. https://nystateofhealth.ny.gov/individual











# QUESTIONS?



#### RECERTIFICATION PROCESS



- All Assistors who are registered or completed the in-person or online Assistor Certification training by <u>10/31/2020</u> will be required to view the recertification webinars
- Keep track of the date you watched the live webinar or the recording
- In November, supervisors will be emailed a Recertification Report or spreadsheet and must attest to the accuracy of each date the Assistor said they viewed the webinar
- The webinars that are required for 2020 will be posted here:
- https://info.nystateofhealth.ny.gov/SpringTraining



#### 





- Please complete the Survey Monkey Evaluation of the Webinar:
  - QHP & EP Lineup, for 2021
- As always, watch for the video and materials to be posted to: <a href="http://info.nystateofhealth.ny.gov/SpringTraining">http://info.nystateofhealth.ny.gov/SpringTraining</a>