

NY State of Health Small Business Marketplace Webinar

May 9, 2017

10:00am - 11:30am

TODAY'S WEBINAR



- Dial in to listen to the audio portion of the webinar using the audio instructions on your WebEx control panel.
- All participants will remain muted for the duration of the program.
- Questions can be submitted using the Q&A function on your WebEx control panel; we will pause periodically to answer questions in the que.
- A recording of the webinar and any related materials will be available online and emailed to all registrants.

PRESENTERS



Joe Muldoon Director, Small Business Marketplace

David Pitaniello Regional Director, Small Business Marketplace

Michael Greklek Regional Director, Small Business Marketplace

Agenda



- Introductions
- Small Business Marketplace Value Proposition
- Employer Portal Enhancements
- Employee Enhancements
- SHOP Contacts

Who is Eligible?



A Small Business Employer is eligible to purchase a health plan through the Small Business Marketplace (SBM) if the business:

- Is based in NYS or has employees with a physical location in NYS.
- Initial SHOP enrollment has 100 or fewer Full-Time Equivalent (FTE) employees and at least one common law employee must enroll.



Employer Benefits of Enrolling in the SBM



Choice

- Employers can choose whether to offer all, some or a single QHP to their employees.
- Employees can choose from the health plan options made available by their employer.

Contribution Options

- The Marketplace gives business owners the flexibility to define the coverage tiers of the health plan(s) which will be offered to employees and the amount they would like to contribute toward the premiums for the employee.
- Employers may pay a percentage of premiums, pay a fixed amount, or pay nothing at all.

Minimum Participation Required

• NY State only requires a minimum of one (1) enrolled common law employee in order to be eligible as a small business with the NY State of Health SBM.

Administrative Simplicity

 The Marketplace provides monthly billing to employers along with other administrative simplifications.

Tax Credits

The Marketplace is the exclusive place to access small business tax credits

Portal Enhancements



- NY State of Health has made a series of improvements to its employer and employee portal which, in part was based on broker and employer feedback. These improvements were designed to;
 - Create a more user friendly experience.
 - Enhance the overall look and feel of the employer and employee portals.
 - Update static content.
 - Improve system functionality.

Employer Portal Enhancements



- All links across the employer portal have been highlighted and made more visible.
- Overview screen has been redesigned to look like a dashboard including but not limited to;
 - Sectional areas have been encapsulated into accordions.
 - All tabs moved from the top to left hand side navigation.
- The messages and notices table now displays the name of the notice.

Employer Portal Enhancements cont.



- The roster screen has been redesigned for an improved user experience.
- The define employer contribution screen, define benefits screen and your shopping cart screen have all been redesigned for better flow.
- A plan year drop down has been added to the top of each screen for an easy transition between plan years.
- Manage class and my enrollment functionality have been merged into one screen and is now labeled "Employer Offering".

Account Overview



ACCOUNT HOLDER INFORMATION Account Number: AC0000050512 Christa Cookie Account Settings COMPANY INFORMATION Edit Soldier cake shop EIN: 276867867 3 Forest Dr Guilderland NY 12508 **Primary Phone:** (518) 867-5309 Overview Messages & Notices 3 Employer Offering Plans My Documents Bills and Payments

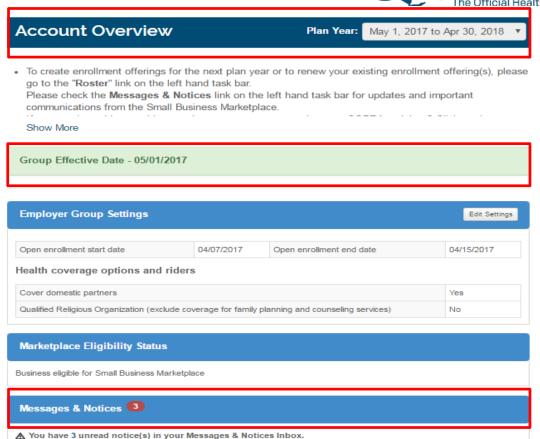
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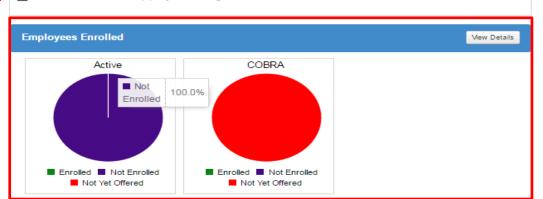
FTE Calculator

Address History

Estimate Tax Credit Calculator

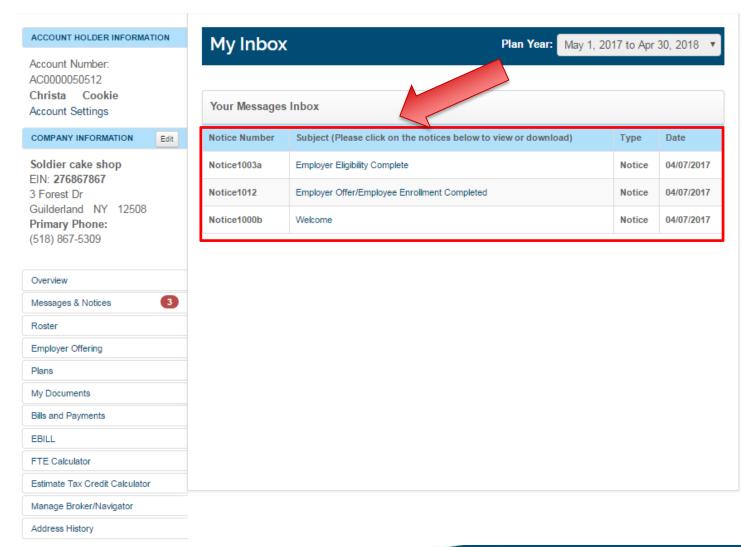
Manage Broker/Navigator





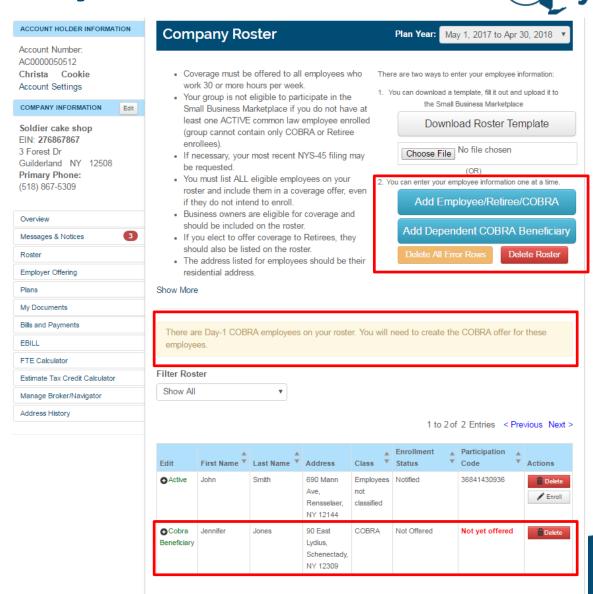
My Inbox





Company Roster





Create Offer

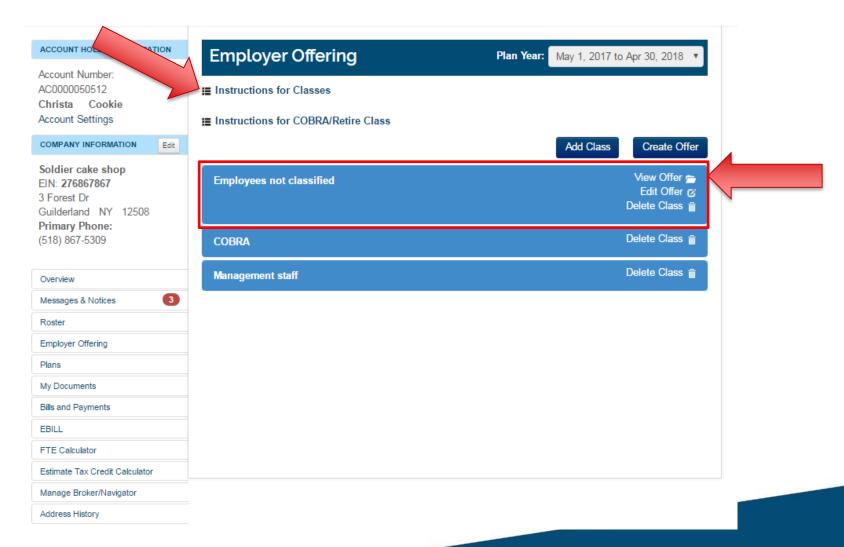
Terminate Vs. Delete



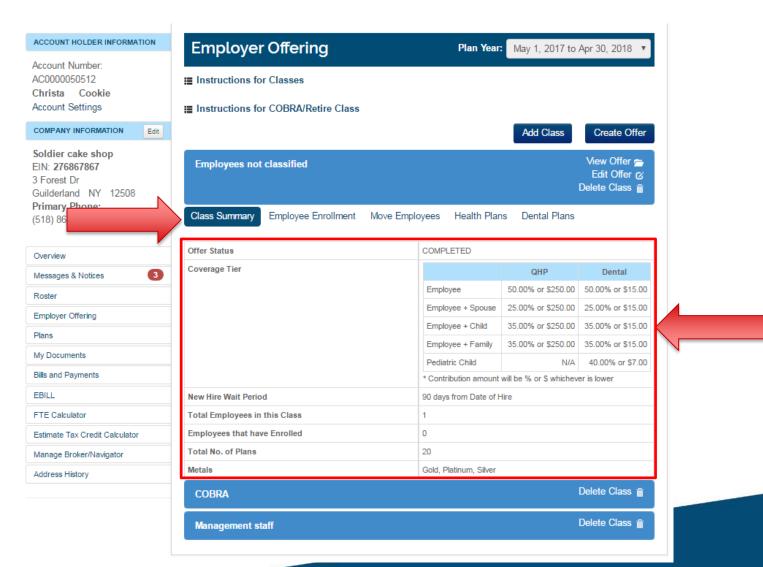
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							✓ Manage ✓ Invite
Active	Planseventy	Four	4 albnay, Albany, NY 12203	Executive staff	In Progress	32122932426	Delete Modify Employee Offering
							✓ Manage

Employer Offering

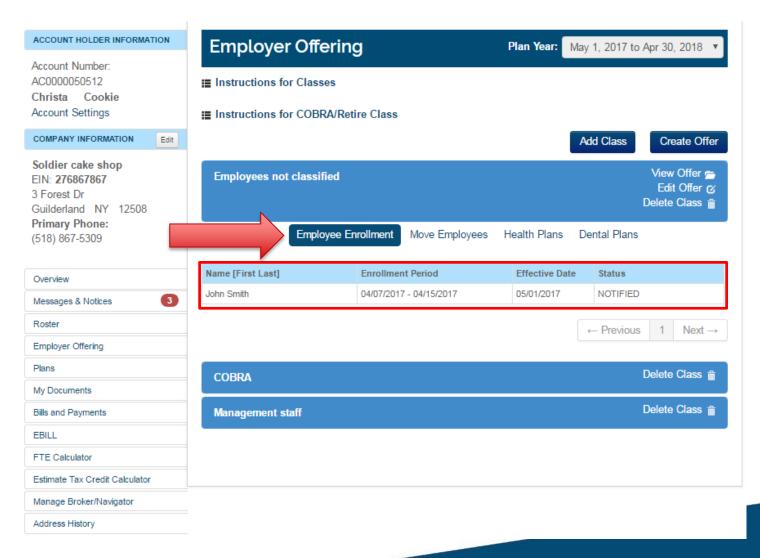




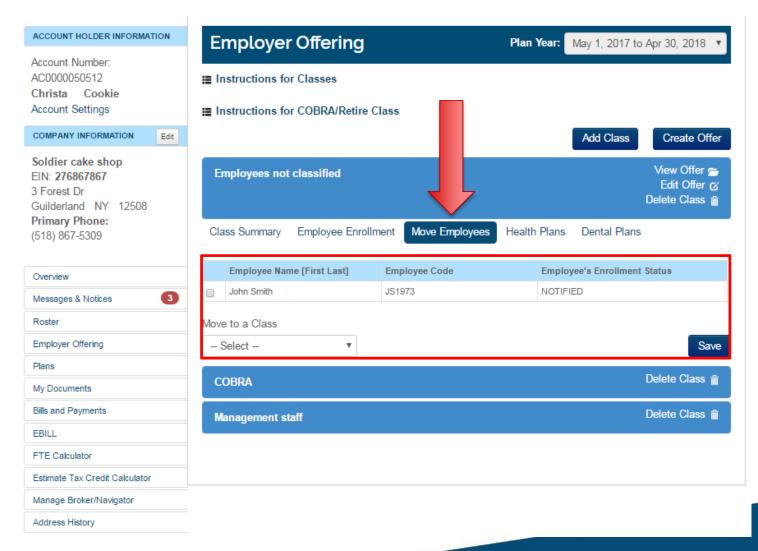




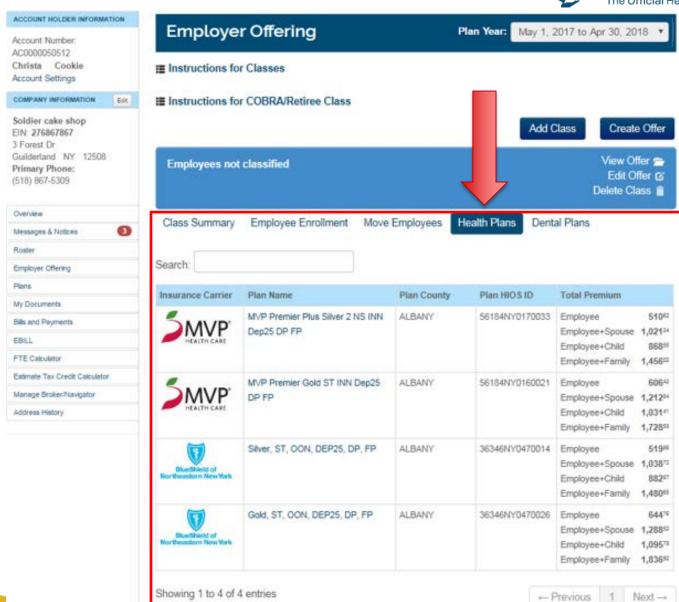




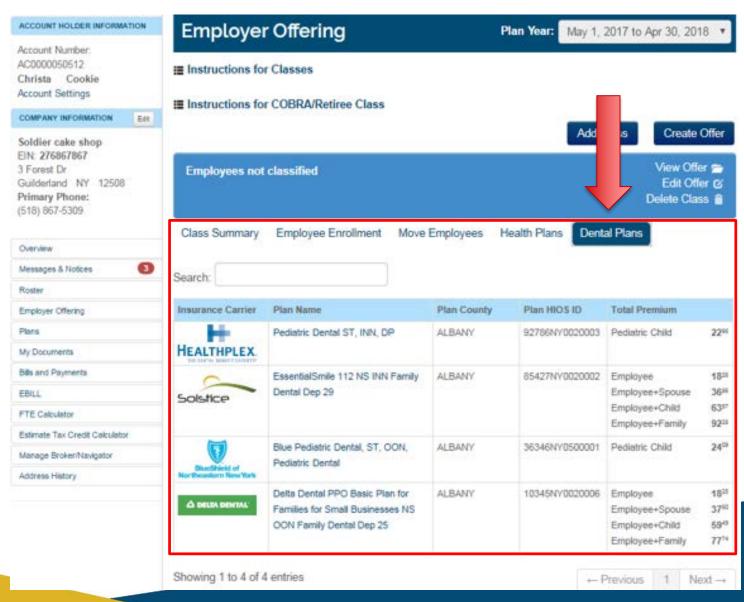






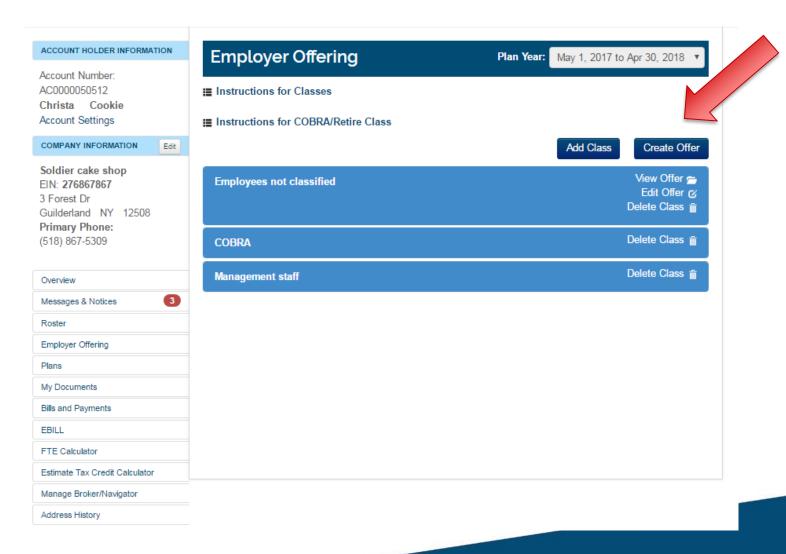






Employer Offering

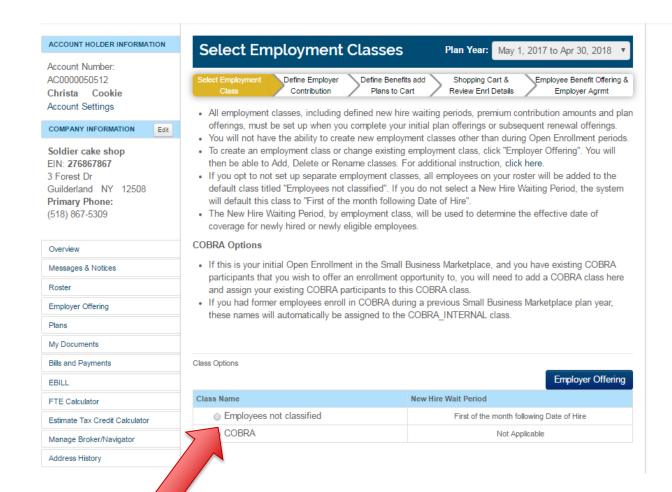




Select Employment Classes Inystateofhea

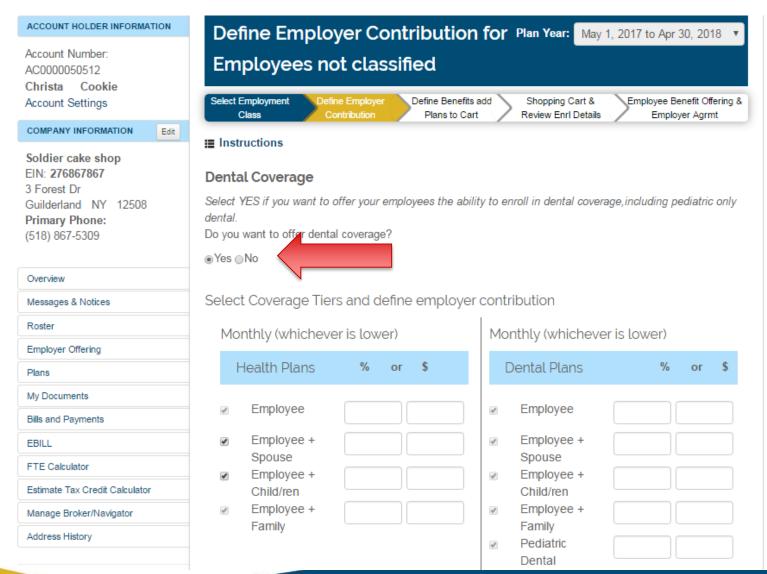


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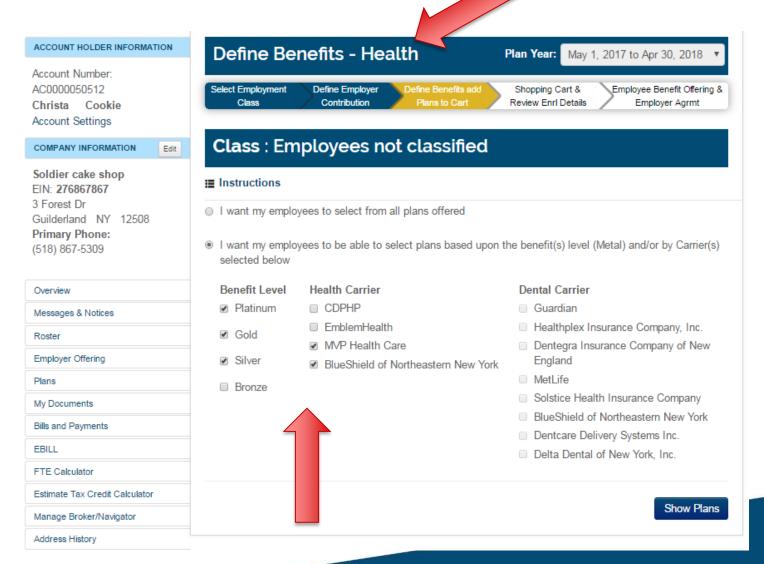
Define Employer Contribution nystateofhealth The Official Health Plan Marketplace



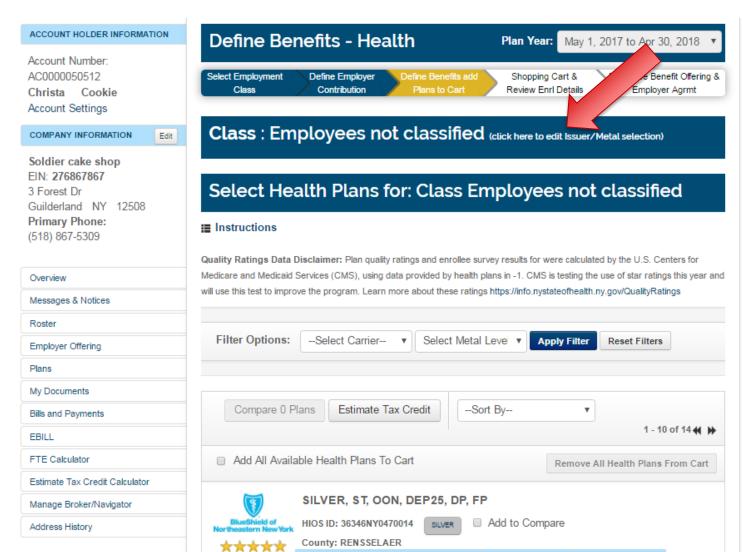


Define Benefits – Health



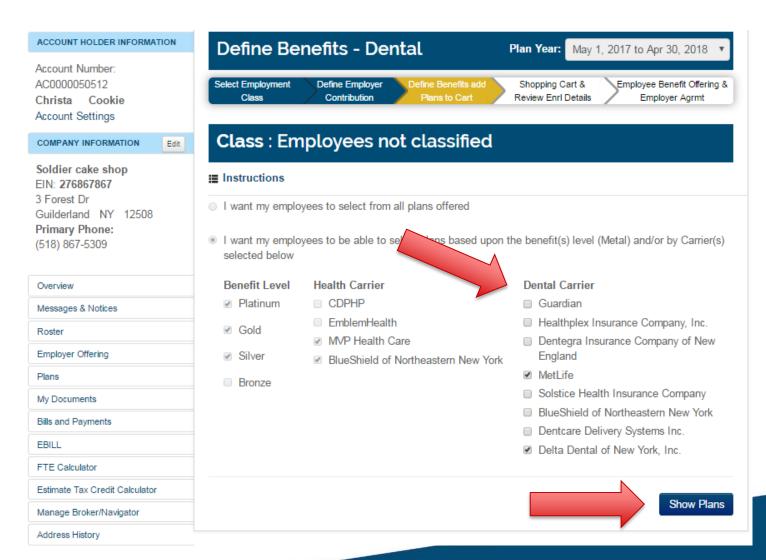






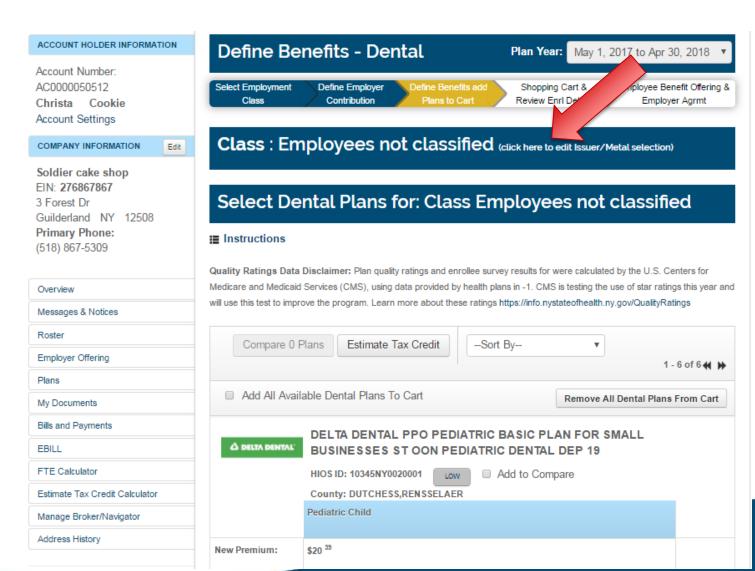
Define Benefits - Dental





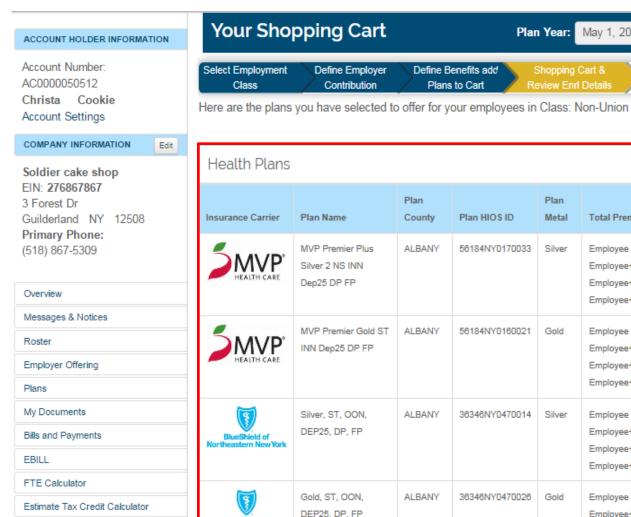
Define Benefits - Dental cont. In Institute of the Official Health Plan Marketplace





Your Shopping Cart





Manage Broker/Navigator

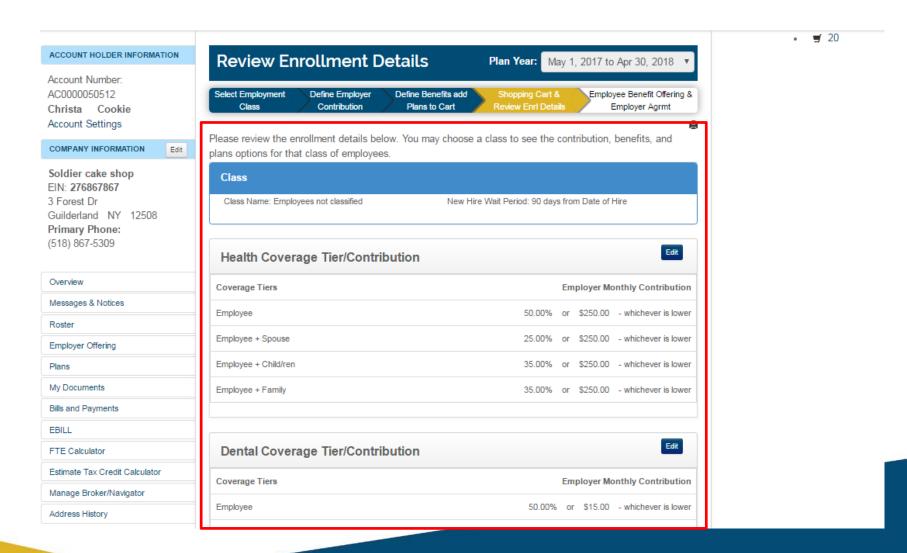
Address History

Your Shop	ping Cart	Plan Year: May 1, 2017 to Apr 30, 2018 ▼						
Select Employment	Define Employer		nopping Cart &	Employee Benefit Offering &				
Class	Contribution		riew Enrl Details	Employer Agrmt				

Health Plans							
Insurance Carrier	Plan Name	Plan County	Plan HIOS ID	Plan Metal	Total Premium		Action
HEALTH CARE	MVP Premier Plus Silver 2 NS INN Dep25 DP FP	ALBANY	56184NY0170033	Silver	Employee: Employee+Spouse: Employee+Child: Employee+Family:	\$510 ⁶² \$1,021 ²⁴ \$868 ⁵⁵ \$1,456 ⁰²	0
MVP°	MVP Premier Gold ST INN Dep25 DP FP	ALBANY	56184NY0160021	Gold	Employee: Employee+Spouse: Employee+Child: Employee+Family:	\$606 ⁴² \$1,212 ⁵⁴ \$1,031 ⁴¹ \$1,728 ⁵³	0
BlueShield of Northeastern NewYork	Silver, ST, OON, DEP25, DP, FP	ALBANY	36346NYD470D14	Silver	Employee: Employee+Spouse: Employee+Child: Employee+Family:	\$519 °8 \$1,038 ⁷² \$882 ⁵⁷ \$1,480 ⁶⁵	0
BlueShield of Northeastern NewYork	Gold, ST, OON, DEP25, DP, FP	ALBANY	36346NYD470D26	Gold	Employee: Employee+Spouse: Employee+Child: Employee+Family:	\$644 78 \$1,288 52 \$1,095 72 \$1,836 92	0

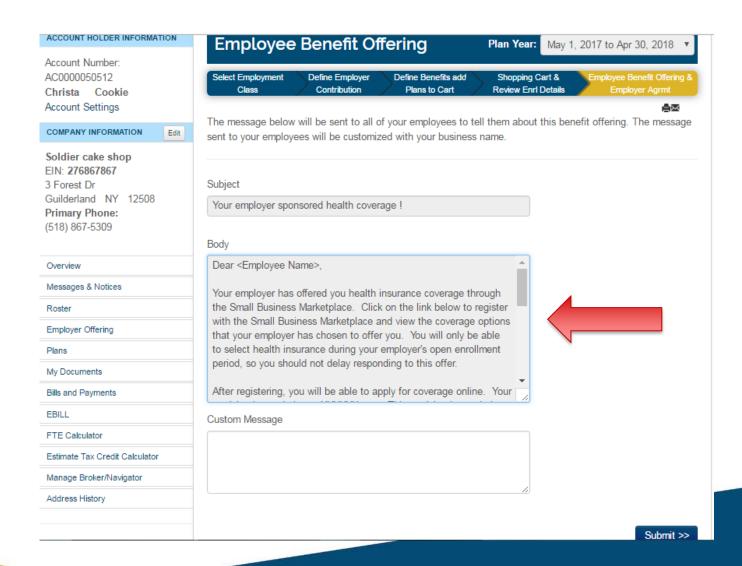
Review Enrollment Details nystateofhealth The Official Health Plan Marketplace





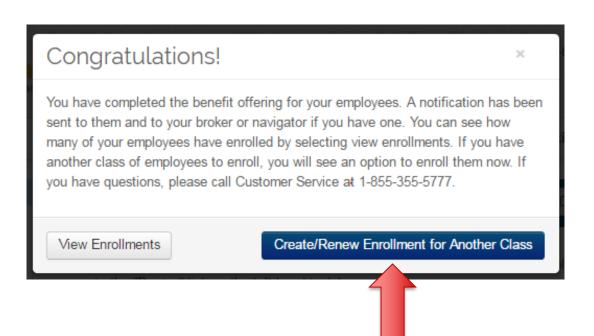
Employee Benefit Offering Inystateofhea





Enrollment Completed







Questions?



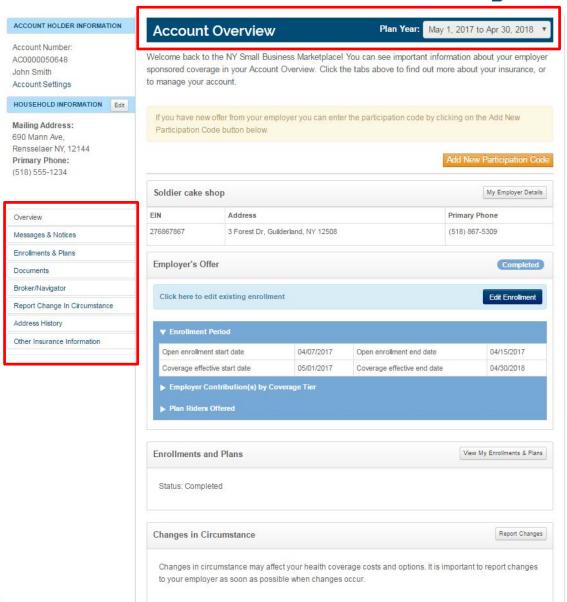


Employee Portal Enhancements

- All links across the employee portal have been given a new bolder look making them more visible.
- Employees will be able to click on the plan name to view the plans benefit details.

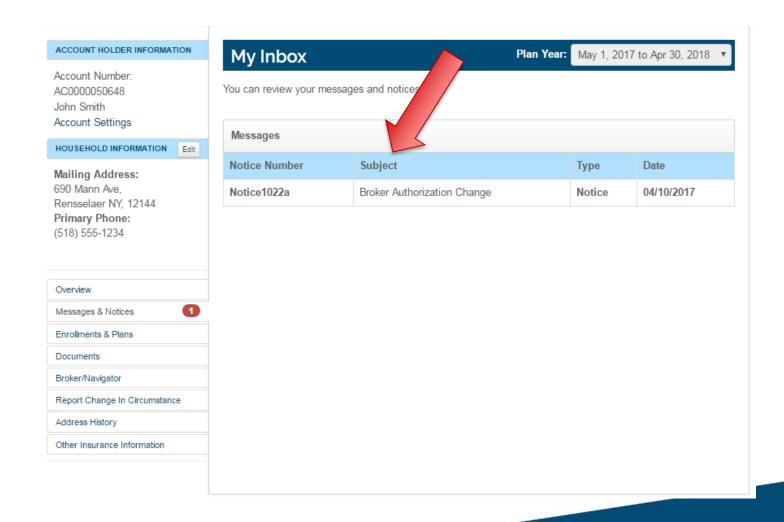
Account Overview





My Inbox





Enrollment and Plans





Enrollments & Plans

Plan Year: May 1, 2017 to Apr 30, 2018

You are able to view your current plans and rates below. To view household information please use the "Household Information" link. To withdraw your application before the end of the open enrollment period please use the "Withdraw Application" link. After open enrollment ends, the "Withdraw Application" link is no longer available.

Application Number	er Employer Name	Primary	Contact Name	Submittet	On	Effective [Jate	End Date	Status	
AAUXEN_57074	Dolly chocolates	Christa Cookie		05/04/2017		06/01/2017		05/31/2018	Complete	
Effective Date:06/01/2017										
Insurance Carrier	Plan Name	Coverage Tier	Members	Metal	Mon	loyer thly tribution	Mon	oloyee thly tribution	Annual Deductible	
BlueShield of Northeastern NewYork	Silver, ST, OON, DEP25, DP, FP	Employee	Christa Cookie Household Information	Silver	\$250	\$250.00			Not Applicable / Person / Family	
△ DELTA DENTAL	Delta Dental PPO Basic Plan for Families for Small Businesses NS OON Family Dental Dep 25	Employee	Christa Cookie Household Information	Low	\$9.1	3	\$9.1		Not Applicable / Person / Family	

Documents



ACCOUNT HOLDER INFORMATION **Documents** Plan Year: May 1, 2017 to Apr 30, 2018 Account Number: You can upload and submit documents here. You can also review an uploaded document. Please select a AC0000050648 Document Type before uploading a document. John Smith Account Settings HOUSEHOLD INFORMATION Edit Document Types Document For Mailing Address: --Select----Select--₩ ۳ 690 Mann Ave. Rensselaer NY, 12144 Upload **Primary Phone:** Choose File No file chosen Upload (518) 555-1234 Uploaded Documents Document Type Document For **Document Uploaded** Status **Submit Date** Action Overview Messages & Notices Enrollments & Plans Other Document Submission Methods Documents If you cannot upload documents on the website, you can email or fax them to New York State of Health. In Broker/Navigator order to help us identify the documents, please write your first and last name, date of birth, and Social Security Report Change In Circumstance number on the documents you mail or fax to the Marketplace. Address History By Mail By Fax Other Insurance Information New York State of Health 1-855-900-5557 P.O. Box 11727 Albany, NY 12211 3 When submitting any documents via mail, fax, or in person, be sure to include such identifiers as

name and account number at the top of each page.

Broker Newsletter



- The number one method of communication with our NYSOH certified brokers.
- Includes a broad range of topics including important reminders, system updates and system tips.
- Be sure to add the following email/domain to your "Safe List"; donotreply@nystateofhealth.ny.gov.
- To access previous newsletters please go to the following link;

https://info.nystateofhealth.ny.gov/ProducerToolkit, then click on the "NY State of Health Broker

Newsletter" link.





Updated Functionality in the Small Business Marketplace Portal:

- Employer groups will now have the ability to select a New Hire waiting period of 90 days.
- Users can now add a New Hire to the Employer Roster up to 120 days in the past and 30 days in the future from the current date. However, the employee will only be eligible to enroll if the New Hire's Effective Date is within 30 days of the date they're being added.

Examples: Today's date is 12/1/16, Hire Date is 8/26/16.

New Hire Logic = 90 Days after Date of Hire (hire date + 89 days)
 Effective date is 11/23/16. This Employee can be added to a class and enrolled.



NY State of Health Resources available at info.nystateofhealth.ny.gov/resources

- Producer Tools and Resources: https://info.nystateofhealth.ny.gov/ProducerToolkit
 - Includes an administrative guide for Producers
 - o Details on Eligibility and Enrollment Policies
 - Step-by-step User Guides
 - Videos on account set-up and enrollment
 - o Benefit and Rate Details
 - o So much more.....
- Small Business Premiums "Quick Quote"

https://nystateofhealth.ny.gov/employer

 Small Business Marketplace marketing materials (available in English + 7 additional languages – order online)

https://info.nystateofhealth.ny.gov/sites/default/files/Overview%20for%20Small%20Business%20Owners_1.pdf

http://info.nystateofhealth.ny.gov/sites/default/files/Poster-Small%20Businesses%208.5%20x%2011.pdf



SHOP Contacts

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Michael Greklek, Regional Director SBM <u>Michael.Greklek@health.ny.gov</u> or 518- 473-6179

Stana Nakhle, Regional Director SBM

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Thank You!

A recording of this webinar and any related materials will be available online and emailed to all registrants

nystateofhealth.ny.gov 1-855-355-5777